

Charity Retail Conference 2021

Exhibition directory



Here are our fabulous sponsors and exhibitors from this year's conference. Please do contact them to carry on a conversation, start one you didn't get around to, or just to be curious about new suppliers.

Carrier bags, collection sacks and retail packaging

Monro Stand 3 Delegate bag sponsor

Monro are proud to support a number of charitable retailers, offering an unequalled product range to these clients. With the wealth of experience in this sector we are capable of creating, developing and delivering some of the most valuable methods of donation receipts to our partners. Our excellent reputation in this category is long established, hard earned and continually developing with the introduction of new and innovative products.

<http://www.monro.co.uk>

Ecommerce

Shopiago Stand 12/15

Shopiago's easy to use software allows charities to quickly list their donated items online, across multiple marketplaces - reaching a wider audience with faster sales and higher selling prices. With Shopiago, charities can sell any item - big or small, new or used. We help you to quickly and efficiently move the right stock through your network on its way to a new home. Engage and motivate shops by giving them real-time visibility of their submitted stock - updating them at each stage of the product's journey.

<https://www.shopiago.com/>

Acopia Stand 1

Acopia have been supporting and working with the charity sector for over 15 years and proud to be CRA members for nearly a decade. We understand the real world challenges faced by Charities today with reputation, accountability, sustainability and value on investment very much in laser focus.

<https://www.acopia.co.uk/>

Consultancy Stand 21

The Charity Retail Consultancy

Founded in 2010, The Charity Retail Consultancy was the first specialist agency for the sector. We're led by sector experts Jayne Cartwright, Vicki Burnett and our specialist associates, all passionate about developing charity retail. We're current winners of the CRA supplier of the year award, and have already helped over 100 charities develop and improve their trading offer.

<https://www.thecharityretailconsultancy.co.uk/>

Enterprise technology Stand 19

Zebra Technologies

Zebra's innovative solutions provide retailers with visibility and actionable insights into their customers, inventory, and other valued assets from the point of sale with purpose-built scanners, printers and mobile computers. We work together with our partners to provide Gift Aid solutions. Contact us to find out more.

<https://www.zebra.com/>

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EPOS

Kudos Software

Stand 27

Headline sponsor

Kudos was proud to be a headline sponsor of the 2021 Charity Retail Conference and Exhibition. We were excited to meet you and to reveal our latest app technology and eBay integration.

Kudos Software specialises in secure, reliable EPOS and Gift Aid solutions for charities proven to increase charity revenue. Kudos is an innovative and effective way to give your charity shop network a real advantage in the competition for donations, sales and volunteers.

More donors! Kudos SignUp App for charities who don't have Kudos instore. Only £150 PA per store

Increase online sales! Integration with the eBay App

Boost donors further! Furniture collection drivers can SignUp new donors on the doorstep with the Drive App

More charities are choosing Kudos because of the ease of use instore and effective reporting.

<https://www.kudos-software.co.uk/charity/>



Nisyst

Stand 14

Headline sponsor

After this past year, the charity industry is ready to come back stronger than ever. Backed up by 30 years of experience, CHARiot Web is the cloud-based EPOS solution and specialist support you need to stay ahead of the curve.

Whether on traditional till or tablet, CHARiot Web allows your head-office team and in-store volunteers to make decisions and sales on the go. Our innovative and trusted solution features configurable widgets so people see exactly what they need to. The interactive dashboard lets you see near real-time reports no matter where you are, meaning you can make important decisions at any time. And for volunteers out and about, Gift Aid is integrated into the system, allowing you to get as much value as possible for your cause.

This is just the tip of the iceberg for CHARiot Web. Easily register donors using our qBuster solution. Integrate your online shop or lottery. Oversee stock. Technical support seven days a week. Claim Gift Aid on rags. A wealth of functionality to help you be your most effective.



<https://www.charityretailsystems.co.uk/>

Wil-U

Stand 16

Headline sponsor

Wil-U lead the way with innovative, affordable, easy-to-use charity technology solutions. Charities are successfully increasing revenue with our tablet-based tech including Digital Gift Aid, POS Systems, Supporter Engagement, Stock Control and eCommerce support.

Simple, affordable and honest. Our subscription-based pricing has no hidden fees or charges for hardware. From our prices to our tech, we keep things clear and easy to understand.

Wil-U goes where you need it. Whether it's a POS system for your charity's café or short-term contracts for pop-up stores and events. Wil-U can help you to raise more funds in more places with even more efficiency.



<https://www.wil-u.com/>

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Cybertill Stand 25 **Bursaries sponsor**

Used by charity retailers in the UK and Ireland from independents, regionals, hospices, and nationals. Cybertill's charity EPOS and gift aid solution is hosted on the cloud, managing all aspects of your sales channels and outlets in real time on one centralised platform including a central virtual head office.

Software updates and data back-ups are automated and free of charge, and charities don't need to invest in central servers, helping reduce costs and administration.

<https://www.cybertill.com/charity-software/>

Eproductive Stand 33/34 **WOW! Factor Awards sponsor**

Eproductive is a fully hosted, cloud-based system, designed for the charity sector with volunteers in mind, ensuring a system which is comprehensive but simple and easy to train. It includes a fully integrated gift aid solution including digital gift aid sign-up, new goods management, dashboard, a lottery and event tickets module, integrated chip & pin, and new this year are a hub to make stockroom processing super fast, and a customisable supporter app that features a scannable gift aid donor card.

<https://www.eproductive.com/products/charities/epr-touch-charity-epos/>

BMc Azurri Stand 9

We empower you and your volunteers to make sales easily and maximise your gift aid income. Trusted by some of the largest charities and retailers across the UK, our Digital Retail & Gift Aid Solutions enable donations to go further.

<https://bmczurri.com/>

CSY Retail Systems Stand 18

Are you a charity based in the UK? Do you want to serve customers faster and make retail Gift Aid easier in your store? With a 30 year pedigree, CSY have developed VectorCharity, an EPOS system specialised for charity and hospice shops. With a great team on our 7 days a week helpdesk, a dedicated charity account manager and project manager and our EPOS training sessions, we help our customers get the most out of their system.

<https://www.csy.co.uk/>

CRS Business Systems Stand 17

CRS are specialist suppliers of Sharp scanning tills and Touchscreen Terminals for the charity retail sector, with over 900 installations in leading charity shops nationwide. CRS' software covers flexible Gift Aid, new and donated goods, stock control, loyalty etc... Easy to use cost-effective solutions with professional training, support and service.

<https://crs-epos.co.uk/>

IT Services and supplies

Brother printers Stand 10

Brother's Gift Aid labelling solution enables you to simplify the process of claiming Gift Aid as a charity. Integrating seamlessly with major Gift Aid software solutions, Brother's label printers deliver accurate and trackable labels, on the spot. It's quick and easy, helping you to optimise Gift Aid revenue, manage inventory more effectively and easily claim Gift Aid online.

<https://www.brother.co.uk/>

Logistics

Boxmove Stand 8 **Headline sponsor**

Boxmove work with a number of leading charities & hospices across the UK to manage their furniture collections & deliveries. Established in 2016, we have a custom tech platform that decreases your logistics cost as well as vastly improving the customer experience. Gift Aid rates of 50%-70%, online bookings through your site, pictures of donated items, iPad in every store, timeslots to customers and much more!

<https://boxmove.com/>

BOXMOVE
SMARTER CHARITY LOGISTICS

New goods

White Brothers Stand 6

We strive to help charities achieve their best income from their merchandise. We work hard to source attractive products that will improve the sales of our charity partners. Our product range is specifically tailored for all the UK third sector and we have a flexible approach to distribution, allowing charities of all sizes the opportunity to benefit from our service.

<http://white-brothers.co.uk/>

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Portable appliance testing

Advertisement

First Stop Safety Stand 13

Selling donated Electrical Goods in charity shops increases income for your charity and footfall significantly. It is very easy to do, and staff/volunteers do not need any electrical experience or knowledge. First Stop Safety provide the equipment and training so that anyone in a charity shop can test electrical items for safety prior to sale. The cost is quickly recouped by the charity as the resale price of electrical goods is higher.

<https://www.firststopsafety.co.uk/>



EPOS for: **Charity, Reuse, & Retail** that is proven to increase charity revenue.

- Single Scan Barcodes
- Ecommerce Integration
- Business Intelligence
- Gift Aid SignUp App
- Mobile Apps

www.kudos-software.co.uk

Secure, Reliable Systems Friendly Expert Support Happy Customers

Recycling and collections

Choice Textile Stand 4

Headline sponsor

Choice operates from its two main warehouses based in London and Milton Keynes; from these sites, we are well placed to offer a comprehensive collection service throughout London and the South of England. Choice has demonstrated a passionate interest in the UK charity sector. Since its first collections in 2001, several million books have been kept in circulation, by either being reused or recycled. With our modern fleet and dedicated, friendly, and hard-working drivers, we provide clients with a service that is second to none. Choice has a fully staffed Customer Service team plus a Senior Customer Relations Manager with over forty years of experience working in the charity sector.

<https://choicetextile.com/>



World of Books Stand 12 and 15

Headline sponsor

World of Books Group is comprised of three re-commerce technology businesses: World of Books, Ziffit and Shopiago.

Over the last decade, we have grown from a start-up into a leading global seller of quality pre-loved books and pioneers in re-use and recycling with an inventory of over 7 million items in stock.

Throughout, our purpose has remained the same: to protect the planet and support charities by enabling more goods to be reused.

<https://www.worldofbooks.com/>



East London Textiles

Stand 11

Catering sponsor and Social sponsor

We are a well-established company specialising in the recycling and exporting of used clothing, shoes, and other household items. ELT collections generates more than £6m for British charities every year. We are able to offer a comprehensive cycle of sorting, grading and selection to fulfil the needs of our customers both in the UK and abroad. We work hard to deliver a bespoke service that is tailored to meet the needs of every charity partner and customer. Committed to recycling and green initiatives, we have established comprehensive links with Africa, Europe and Asia to reduce world waste, and help people across the world with affordable good quality clothing. We are a company priding itself on, service, professionalism, reliability, continuity, competitive pricing and customer service.

<https://www.east-london-textiles.com/>

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CTR Group Stand 29 and 30

CTR Group has evolved from an established textile recycler into a pioneering reuse frontrunner in answer to the call of giving new life to surplus products. Working closely with manufacturers, retailers and charity partners we are able to re-direct surplus goods from standard waste streams by unlocking markets around the globe and joining the dots on circularity. As a signatory of Textiles 2030 we are proud to stand shoulder to shoulder with like-minded businesses who are committed to make a real difference and be at the forefront of real, accountable change, one step at a time.

<https://www.ctrrecycling.co.uk/>

Precycle Group

Stand 20

The Precycle Group is one of the largest multi-material recyclers in Europe that focuses on the re-use of materials entering the waste stream.

<http://www.precycle.eu/>

Textile Recycling Association

Stand 31

The UK trade association for the clothing and textiles re-use and recycling industry.

<https://www.textile-recycling.org.uk/>

TRUST Stand 2

TRUST – Trader Recycling Universal Standard – is the outcome of a coalition dedicated to boost standards within the recycling sector.

It has the backing of more than 2,500 charity shops across the United Kingdom, and was formed in 2019 from representatives of the Charity Retail Association, Textile Recycling Association, charity retail chains, academics, waste reduction charities, textile recyclers, and input from the Environment Agency, the WISH (Waste Industry Safety and Health) Forum and the Chartered Institution of Wastes Management (CIWM).

<https://www.trustmerchants.org.uk>

Advertisement



Shopfitters

Millers Retail Design Stand 24

We create, manufacture and deliver retail equipment and services from our creative studio and workshops in Manchester: CAD design and shop layout; Manufacture of standard equipment; Installation; Bespoke shop kit; Display props; Window design; Internal signage and visual merchandising kit; External signage; POS fixtures and print. We help our customers through the journey of opening a shop, initial concepts, planning, merchandise, preparation on site, Installation implementation. MRD work with some of the largest high retailers in UK and we would like to talk to you about your next move in these exciting times of opportunity for charity retail.

<http://millers.co.uk/>

Trade Lines Shop Equipment Stand 7

<https://www.tradelines.co.uk/>

Morplan Stand 26

Morplan is the number one supplier to the UK's retail and fashion industries and, with over 8,000 products featured in our catalogue and many more online, we aim to be the one stop shop for all our customers. We've been around for over 175 years so we like to think we know a thing or two about how to serve you best. From shop-fittings and showcases to carrier bags, hangers and tickets, you'll find everything you need to run a successful retail business. For a really professional finish, many of our products can be printed with your company name or logo and, if what you need is totally unique, we can often source just what you're looking for from our army of suppliers. Most of our customers are retailers - ranging from fashion to charities - but we are more than happy to help anyone we can. So whether you are home worker, hobbyists or student, just place your order and we'll deliver.

<https://www.morplan.com/>

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Robert May of Holloway Stand 32

Robert May are a well established supplier of shop equipment and consumables for nearly 60 years. In these challenging times of global difficulties and shortages of material and stock, Robert May have invested heavily to ensure our customers are able to open new stores and keep existing stores open. We have been able to keep a constant supply of equipment and consumables to our customers and in return they have been able to operate with the ability to maximize their income.

Robert May have a reputation for service, quality of equipment and value for money. We are a one stop shop. We produce bespoke items for different charity groups and are always available to work on projects to help improve the style and practicality of their shop equipment.

<https://shopfittingsonline.co.uk/>

Stationery, Christmas and greetings cards

Elle Media Group Stand 28

Elle Media Group are one of the only Charity Card publishers in the UK with creative studio, showroom and state-of-the-art print facility under one roof. We offer a full end to end service for Christmas campaigns from design to order fulfilment.

<https://www.ellemediagroup.co.uk>

Steamers

Propress Stand 22

Propress Steamers, UK made clothing steamers, designed to last in a demanding charity shop environment and backed up by first class aftersales advice and service.

Propress steamers longevity, serviceability and performance represent an amazing return on investment compared with cheaper 'disposable' imported products. We are always delighted to discuss bespoke methods of working with individual charities to suit their needs.

<https://www.propress.co.uk/>

Advertisement



Training

Charity Retail Learning Stand 23

The Charity Retail Consultancy was founded in 2010 by Jayne Cartwright and was the first specialist agency for the sector. We created The Charity Retail Academy in 2020 and are proud to partner with the Charity Retail Association to deliver a wide range of online and face to face training courses and webinars via Charity Retail Learning. We offer flexible, accessible and affordable learning experiences for charity retail teams at all levels of your organisation, including Gift Aid, mandatory training, operational skills, marketing, ecommerce and much more. We create a platform for best practice, innovation and brilliant ideas, helping your team develop the skills they need to be your dream team now, and your leaders of tomorrow.

<https://charityretaillearning.com/>

Waste Management

1st Waste Management Stand 22

Charity Retail Awards sponsor

Leveraging over 20 years of experience, 1st Waste Management will save you money and time with an end-to-end waste processing service, managed entirely by a single, reliable company.

With our help, you could save between 5% and in excess of 20% on your current waste disposal costs, while also increasing the amount you recycle and reducing your admin time.

<https://www.1stwaste.co.uk/>