

CHARITY RETAIL ASSOCIATION
(A company limited by guarantee)

**DIRECTORS' REPORT AND UNAUDITED
FINANCIAL STATEMENTS FOR THE YEAR ENDED
31 MARCH 2023**

CHARITY RETAIL ASSOCIATION
(A company limited by guarantee)

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CHARITY RETAIL ASSOCIATION
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COMPANY INFORMATION

DIRECTORS

Ruth Blazye (appointed 18 June 2021)
Sarah Coles (appointed 18 June 2018)
Susan Cooper (appointed 1 October 2020)
Lorna Fallon (appointed 3 November 2016)
Jane Flannery (appointed 14 November 2019)
Sophie Lea (appointed 25 February 2020)
David Longmore (appointed 29 April 2019)
Rita Matanda (appointed 21 September 2022)
Dermot McGilloway (appointed 16 May 2023)
Karen McKenzie (appointed 6 November 2019)
Josephine Mewett (appointed 28 October 2019)
Robin Osterley (appointed 2 November 2015)
Emma Peake (appointed 16 January 2018)

Karen Bilsby (resigned 17 March 2022)

COMPANY SECRETARY

Karen McKenzie (appointed 1 October 2020)

REGISTERED NUMBER

03709512

REGISTERED OFFICE

6th Floor
9 Appold Street
London
EC2A 2AP

BANKERS

National Westminster Bank Plc
NatWest Bloomsbury Parr's
214 High Holborn
London
WC1V 7BF

ACCOUNTANTS

Moore Kingston Smith LLP
6th Floor
9 Appold Street
London
EC2A 2AP

CHARITY RETAIL ASSOCIATION

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CHAIR'S INTRODUCTION FOR THE YEAR ENDED 31 MARCH 2023

Welcome to the Charity Retail Association's (CRA) company report for 2022/23. I must admit that it's a great pleasure not to have to make reference to the pandemic in this report, at least not in terms of mitigating its effect on our activities. This is the first full year where we have been truly back to normal, and we look forward to many more years of such normality! I'm writing at a time when charity retail has thrived to a greater extent than probably at any time in its past. For pretty much the whole of this financial year, like for like growth has been in double digits compared to previous years; this is a reflection of extremely strong trading conditions in both donated goods and also goods bought in from suppliers. Although the inflation rate is very high, which has to a certain extent taken its toll on the profitability of this sales growth, it must be remembered that the major components of current inflation are energy costs (which of course do affect our members significantly in terms of cost) but also food costs from which our members are largely immune. Inflation from clothing and furniture sales is much lower than the headline figure and therefore double-digit growth is all the more remarkable.

Why has trading been so strong? These days we tend to talk about charity retail having four shopping demographics. The first is of course the economic shopper: the person who needs to shop in charity shops in order to obtain high quality goods that suit a limited budget. This has always been a primary function of charity shops and although in some ways it is a sad reflection of economic hardships in society, it is also really important to remember that, in providing for this kind of shopper, we are performing a really important public service which no other sector can do so effectively and with such a limited impact on the environment. Fast fashion might provide cheap clothing; but it is usually a false economy both in terms of durability and the huge impact it has on the planet.

The second type of shopper has clearly been growing considerably over the last few years - this is the shopper who uses charity shops as a source for crafting, for upcycling, and for obtaining the kinds of goods and objects that can't be found elsewhere. Whilst this group is small it is clearly growing, as the whole sustainability movement (see below) encourages more people to look for ways to improve existing objects and clothing rather than constantly buying new.

Our third shopper is what we like to call the variety shopper. This is the shopper who is disappointed by the sameness and monocultural appearance of the UK high street and who uses charity shops as a way to find an antidote to that homogeneity. In charity shops you can find things that you would never see elsewhere on the high street and many people use charity shops as places to satisfy their need for individuality and to do things differently.

But in some ways the most intriguing and significant type of shopper is the sustainability shopper, the person who feels that their expenditure needs to have less of an impact on the planet and who wants their hard-earned pounds to go towards a good cause rather than an anonymous corporation. These kinds of shoppers are of the utmost importance not only to charity retail but to society as a whole, as the public comes to realise the folly of manufacturing more and more and more clothing using the limited resource of a small planet, and it's important that the sector effectively caters for these kinds of customers.

The encouraging thing from the point of view of the sector's success is that none of these four shoppers are likely to decline any time soon, and our expectation is that each of these categories (in which of course there is a substantial amount of overlap) will grow over the coming years. This all represents probably the most

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CHAIR'S INTRODUCTION FOR THE YEAR ENDED 31 MARCH 2023

encouraging time for charity retail trading that any of us can remember and it is a tribute to the sector's values and ethos that it maintains such a positive profile within society, not only amongst the public but also increasingly with the media and indeed with Government and local authorities. CRA has played an important role in the increasing profile of charity retail, achieving considerable media coverage in the press, radio and national television. Although media coverage occasionally focusses on the destination of recycled clothing – an issue which we are ourselves constantly aware of - it has nevertheless taken a very strong stance against fast fashion and in favour of reuse, and the pleasures and benefits of sustainable shopping. This can only be of benefit to the sector as a whole, and the concomitant rise of online platforms is also contributing to a very positive zeitgeist for buying pre-loved and second-hand items.

Of course, as we know, charity shops are so often much more than a shop; they provide volunteering opportunities for the public, offer a trusted place for shoppers, donors and volunteers to go, are a hub within their community, and, literally, are a shop window for their parent charity's important services. Our new report on the social return on investment of charity shops is an amazing read – the amount of social value provided by shops is truly staggering, and by the time you read this we will have made this amount public in what we hope will be a blaze of publicity!

Our members are well known for their innovations and creativity and three major developments are worth mentioning here. Firstly, the take up of the Charity Shop Gift Card amongst our members has been very encouraging and we are absolutely confident that 2023 will be *the* year of the Gift Card, when we will hit our target of several thousand shops accepting it. Secondly the rise of charity superstores has been coming for a while, and is now a really significant factor in providing a huge range of products for the public to immerse themselves in. Although overall the number of charity shops is stable or in slight decline there is no question that the square footage on offer to the public has been increasing substantially, as charities tend to move away from the traditional small shop to larger format stores. And thirdly the extraordinary innovation undertaken by Hemingway Design and Maria Chenoweth, Chief Executive of CRA member TRAIID, might point towards a whole new direction for charity retail: the combining of many charity retailers in pop-ups known as Charity Super.Mkt in various vacated large units in malls and shopping centres. We wait with great interest to see how successful and sustainable this innovation is.

So, what of CRA in this positive picture? The last year has been equally strong for your trade association, and we were delighted to report another positive financial result in 2022/23, in spite of having taken the difficult decision this year to freeze membership fees once again. Chief Executive Robin Osterley and his team must be commended for being able to bring in a small surplus against a tough economic background. It is unlikely we will be able to continue with the zero-increase approach in the coming membership year, but we did think it was critically important to allow members as much breathing space as possible to recover from the pandemic.

This year was the first year since the pandemic when we were able to return to a normal format for our annual conference, having moved it to Harrogate in September 2022. We were delighted to welcome a record number of paying delegates – more than 350 - to this extraordinary event and, in spite of it occurring right in the middle of the period of national mourning, we were able to make the necessary adjustments to make it an event to remember. Harrogate proved to be a very popular and exciting new venue for us, and we will be running our conference there for the next couple of years at least. Conference is always the highlight of the CRA year, and an incredible amount of work goes into it as can be imagined - so successful has it become that we have needed to take on an extra administrator, in order to be able to maintain the quality and professionalism that delegates

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have rightly come to expect. This brings the staffing complement within CRA up to 10, the largest organisation we've ever been - but then we are also the largest we've ever been in terms of membership and numbers of shops represented. Robin and his team work tirelessly to provide an excellent service in terms of member services, networking opportunities, meetings, research and advocacy activities, and I want to pay tribute to the entire staff team for their diligence, flexibility and sheer hard work in providing these services to you, our members. They're a very talented and super hard-working bunch and they deserve our grateful thanks for their efforts.

Going forward, our aim is to strengthen the organisation still further in administrative areas, as we need to be able to deal with the growth not only of our membership but also in the sector as a whole. In this respect the directions of travel which are most important for us are the Equality, Diversity and Inclusion (EDI) agenda and our work in sustainability. The former must be led from the front by the board, and following a substantial and careful review of the composition of the board we have opened a number of board places for co-opted directors who will be co-opted with diversity and inclusion very much in mind. These directors will provide specific skills and experience in a number of different areas. It is also important for us to encourage the sector as a whole to improve its performance in EDI and here we have had less success, as the sector understandably has been focusing more on maximising trading profitability rather than addressing these kinds of issues. But this agenda quite rightly is not going to go away, and we would encourage as many of our members as possible to start or continue their EDI journey as a matter of priority.

On sustainability I'm delighted to be able to report that by the time you read this CRA will have declared itself to be a net zero carbon organisation. This is a tremendous achievement - helped of course by the fact that all of our staff now work from home - and given the fact that we undertake a number of events which require considerable amounts of travel it is superb that we have been able to reach this milestone. Again, I want to thank the members of staff who have been involved so enthusiastically in this project.

We are now some way down the track of revamping our website which should be available by the end of the 2023 calendar year. This is another exciting project and will be accompanied in due course with some significant streamlining and improvement in our back office systems, which will enable us to further future-proof the organisation as it grows.

All in all, it has been another extremely successful year both for charity retail and its trade association. One of the joys of being in this sector is the extent to which our members are able and willing to share best practice with one another, rather than seeing each other as "the competition". This makes our job as a trade association very much easier, but it still needs to be drawn out, and one of the most important aspects of the CRA is our ability to convene members and facilitate this kind of sharing and cooperation. So, it is really important to realise that our successes as an organisation depend on your participation as members and we thank you for all of your extraordinary efforts in this area. We look forward very much to the future: the future for the sector is bright, therefore the future for CRA is bright; more importantly the future for the sector's beneficiaries is brighter than it would be without all our efforts.

Emma Peake
Chair, Charity Retail Association

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DIRECTORS' REPORT
FOR THE YEAR ENDED 31 MARCH 2023

The directors present their report and financial statements for the year ended 31 March 2023.

Objects

The objects for which the Company is established are: -

- a) to assist charities to make better use of their assets and resources by promoting good practice in the field of charity retailing.
- b) to promote the benefits of charity retailing to the environment, the community and to charity;
- c) to act in the interests of the Members.

Our aims

We work to:

- Influence and monitor legislation and regulations that affect charity retailing.
- Promote the benefits to the environment, the community and to charities of charity retailing.
- Be the major source of expertise and up-to-date information on issues affecting the charity retail sector.
- Promote good practice.
- Work closely with other relevant organisations to support our members.

Our vision

A successful charity retail sector in the UK, actively promoted and supported by the Charity Retail Association.

What we do

- Effective lobbying and public relations on behalf of our members on key issues including Gift Aid improvements, correct waste charging, and donated stock supply.
- Promoting good practice and increased public support for charity retailing.
- Carry out and commission research, market analysis, guidance and information about charity retailing.
- Host the Charity Retail Conference, Exhibition and Awards.
- Offer training opportunities and support.
- Host active special interest groups and networking opportunities.
- Provide an online discussion forum.
- Offer free advice lines covering legal matters and security.

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DIRECTORS' REPORT
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Values

The Association's values are: -

- Integrity, honesty, openness, and transparency
- To be environmentally aware
- To be collaborative and co-operative with members and other organisations from the wider sector
- To act in the best interest of our members
- To be the best possible partners with other industry and third sector organisations
- To be influential at all levels
- To be the voice of charity retail
- To be a platform for creating a sense of community across our membership
- To provide first class customer service
- To be the hub for all knowledge, research, and expertise
- To identify, develop and promote best practice and innovation.
- To be proactive and responsive in dealing with developments affecting the sector

REVIEW OF ACTIVITIES AND ACHIEVEMENTS

Charity Membership

The membership of the CRA is drawn from charities of all sizes from large national chains to small local charities with just one or two shops, and indeed some who have yet to embark on the retail journey. Our best estimate is that in the region of 85% of charity shops in the UK are owned by charities in CRA membership; a statistic which gives us considerable weight when speaking as the voice of the sector.

The table below illustrates the breakdown of our membership by number of charity members in each size category as well as the breakdown by the number of shops run and the contribution made to membership income.

Total number of members for 2022/23 are 464 operating 9,268 shops (2021/22; 472 members with 9,116 shops).

Charity membership table (figures in brackets are for last year)

No. of Shops	No. of Charities	Total No. of Shops	% of Total Shops	Membership Fees (Net) £	% Total Membership Income
>100	21 (19)	5,400 (5,189)	58.3 (56.9)	185,579 (167,962)	45.8 (44.6)
21-100	49 (49)	1,629 (1,687)	17.6 (18.5)	76,802 (83,228)	18.9 (22.1)
5-20	183 (175)	1,834 (1,805)	19.8 (19.8)	96,628 (72,439)	23.8 (19.3)
0-4	211 (229)	405 (435)	4.3 (4.8)	46,492 (52,868)	11.5 (14.0)
Totals	464 (472)	9,268 (9,116)	100.0%	405,501 (376,497)	100.0%

Commercial Activities

Commercial income continues to grow. Our statutory accounts do not differentiate between membership income from charity and commercial members. The principal source of this income is our corporate membership scheme, and we are very grateful to the 50 or so corporate members with whom we work in close partnership. Corporate members benefit from a range of services including early access to exhibition stands at the Charity Retail Conference, the continued success of which means that companies offering goods and services to charity retailers see it as the "must attend" event.

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Collaboration with other organisations

We work closely with a number of organisations involved in associated charity areas, such as the NCVO, SCVO, ACEVO, Institute of Fundraising, Hospices UK, the Charity Tax Group, Charity Finance Group, PFRA and the FRSB and also with organisations concerned with re-use and recycling, such as WRAP, the Textile Recycling Association, the London Textile Forum and others. We are also starting further work collaborating with other retail trade bodies such as the British Retail Consortium, the Northern Ireland Independent Retail Association, and the Association of Town Centre Managers. We fully intend to be an open and welcoming partner in the future and to promote charity retail in key industry groupings and forums.

Reserves

The Association's Board has approved a policy to maintain minimum reserves based on a contingent liability basis plus the need to maintain enough funds to cope with unexpected events. The Finance Committee recommended, and the Board approved, a minimum reserve of £300,000 in July 2020. This is kept under review and revised as required.

Thanks

Our thanks go to all members who have contributed their time and expertise in supporting the Association including all those who contribute their input, advice, time and expertise to our interest groups and the Finance Committee.

Directors

Details of the directors' shareholding are given on page 1. The Association has no issued share capital or debentures, hence there are no directors' interests requiring disclosure.

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Small company special provisions

The report of the Board has been prepared taking advantage of the small companies' exemption of section 415A of the Companies Act 2006. It was approved, and authorised for issue, by the Board on 20th July 2023 and signed by order of the Board by:



Robin Osterley
Director

CHARITY RETAIL ASSOCIATION
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INDEPENDENT CHARTERED ACCOUNTANTS' REVIEW REPORT TO THE DIRECTORS OF THE CHARITY RETAIL ASSOCIATION FOR THE YEAR ENDED 31 MARCH 2023

We have reviewed the financial statements of the Charity Retail Association for the year ended 31 March 2023, which comprise the Income and Expenditure Account, the Balance Sheet and the related notes 1 to 10. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including Section 1A FRS 102 'The Financial Reporting Standard Applicable in the UK and Ireland'.

This report is made solely to the Company's directors, as a body, in accordance with the terms of our engagement letter dated 15 June 2023. Our review has been undertaken so that we may state to the company's directors those matters we have agreed with them in our engagement letter and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's directors as a body for our work, for this report or the conclusions we have formed.

Directors' Responsibility for the Financial Statements

As explained more fully in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Accountants' Responsibility

Our responsibility is to express a conclusion based on our review of the financial statements. We conducted our review in accordance with International Standard on Review Engagements (ISRE) 2400 (Revised), Engagements to review historical financial statements and ICAEW Technical Release TECH 09/13AAF Assurance review engagements on historical financial statements. ISRE 2400 also requires us to comply with the ICAEW Code of Ethics.

Scope of the Assurance Review

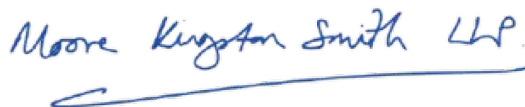
A review of financial statements in accordance with ISRE 2400 (Revised) is a limited assurance engagement. We have performed additional procedures to those required under a compilation engagement. These primarily consist of making enquiries of management and others within the entity, as appropriate, applying analytical procedures and evaluating the evidence obtained. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (UK and Ireland). Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements have not been prepared:

- so as to give a true and fair view of the state of the company's affairs as at 31 March 2023, and of its surplus for the year then ended;
- in accordance with United Kingdom Generally Accepted Accounting Practice and
- in accordance with the requirements of the Companies Act 2006.

Moore Kingston Smith LLP
6th Floor,
9 Appold Street
London EC2A 2AP



Moore Kingston Smith LLP

Date: 16/8/2023

CHARITY RETAIL ASSOCIATION
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INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31 MARCH 2023

	Note	2023 £	2022 £
Income			
Membership Subscriptions		463,245	428,931
Conference, Events & Training		287,922	242,176
Other Income		62,558	41,857
		813,725	712,964
Expenditure			
Staff Costs	3	502,395	386,717
Conferences, Events & Training		167,278	144,611
Publications & Subscriptions		12,670	7,702
Marketing Materials		1,666	886
Projects & Campaigns		4,928	2,590
Research		35,550	22,500
Rent, Rates & Utilities		713	610
Lobbying & Public Affairs		7,454	6,918
Website Maintenance & Computer Costs		24,654	21,557
Printing & Stationery		364	405
Book-Keeping and Accountancy Fees		8,339	7,942
Professional, Legal and Consultancy Fees		5,225	26,800
Telephone & Postage		2,102	2,125
Travel, Entertainment & Refreshments		21,934	8,309
Depreciation		13,627	12,297
Profit on Sale of Goods		(1,492)	(3,017)
Loss of Sale of Fixed Assets		-	-
Insurances		-	-
Bank Charges		564	584
Bad Debts		-	1,570
Sundry Expenses		289	245
		808,260	651,351
Operating Surplus/(Deficit)		5,465	61,613
Interest receivable		2,255	210
Surplus/(Deficit) for the year before taxation		7,720	61,823
Taxation	4	(683)	(242)
Surplus/(Deficit) for the year after taxation		7,037	61,581

CHARITY RETAIL ASSOCIATION
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REGISTERED NUMBER: 03709512

BALANCE SHEET
AS AT 31 MARCH 2023

	Note	£	2023 £	£	2022 £
FIXED ASSETS					
Intangible assets	5		25,887		16,661
Tangible assets	6		5,848		2,084
			31,735		18,745
CURRENT ASSETS					
Current asset investment		-		165,000	
Debtors	7	379,455		352,092	
Cash at bank and in hand		618,571		483,947	
		998,026		1,001,039	
CREDITORS: amounts falling due within one year	8	(602,327)		(599,387)	
NET CURRENT ASSETS			395,699		401,652
NET ASSETS			427,434		420,397
CAPITAL AND RESERVES					
General fund	10		427,434		420,397
			427,434		420,397

For the financial year ended 31 March 2023, the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476;
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue on 20th July 2023 and are signed on its behalf by:



Robin Osterley
Director

The notes on pages 11 to 15 form part of these financial statements.

CHARITY RETAIL ASSOCIATION
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

1. ACCOUNTING POLICIES

Company information

Charity Retail Association is a private company limited by guarantee incorporated in England and Wales with registration number 03709512. The registered office is 6th Floor, 9 Appold Street, London EC2A 2AP.

Accounting convention

These financial statements have been prepared in accordance with Section 1A of FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies, subject to the small companies' regime.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

Income

All income is shown exclusive of Value Added Tax. Income from membership subscriptions is accounted for over the subscription year, which runs to 31 March each year. Subscriptions received before the year-end for the following year are carried forward as deferred subscription income. Other income received before the period for which it is earned is also deferred.

Intangible fixed assets

Intangible assets acquired separately from a business are recognised at cost, and are subsequently measured at cost less accumulated amortization and accumulated impairment losses.

Amortization is recognized so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Computer Software	3 years
Website Development Costs	3 & 5 years

Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Expenditure on tangible assets is capitalized and stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer Equipment	3 years
--------------------	---------

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FOR THE YEAR ENDED 31 MARCH 2023

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less.

Financial instruments

Basic financial instruments are measured at amortized cost. The company has no other financial instruments or basic financial instruments measured at fair value.

Taxation

The tax expense represents the sum of tax currently payable, and is based on taxable profit for the year. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Employee benefits

The costs of short-term employee benefits are recognized as a liability and an expense, unless those costs are required to be recognized as part of the cost of fixed assets.

The cost of any unused holiday entitlement is recognized in the period in which the employee's services are received.

Termination benefits are recognized immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement benefits

The Association operates a Stakeholder Pension Scheme, which is a defined contribution scheme. Contributions to the scheme are accounted for on a payable basis.

Leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

Current asset investments

Current asset investments comprise of a deposit held with a bank with an original maturity of more than three months.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

2. SURPLUS

	2023	2022
	£	£
The surplus is stated after charging:		
Depreciation of tangible and intangible fixed assets:		
- owned by the company	13,627	12,297

3. STAFF COSTS

Staff costs were as follows:

	2023	2022
	£	£
Wages and salaries	415,870	317,278
Social security costs	43,427	31,795
Pension costs- defined contribution	41,447	37,544
Recruitment & training	1,651	100
Childcare vouchers	-	-
	<u>502,395</u>	<u>386,717</u>

The average monthly number of employees during the financial year was as follows:

	2023	2022
	No.	No.
	10	8

During the year, directors' remuneration totalled £87,501 (2022: £82,548). Three directors received reimbursements of expenses that totalled £1,882 (2022: £1,312). The number of directors to whom retirement benefits are accruing under defined contribution pension schemes is 1 (2022: 1).

4. TAXATION

	2023	2022
	£	£
UK Corporation tax charge	683	242

Corporation tax is charged at 19% (2022 - 19%)

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

5. INTANGIBLE FIXED ASSETS

	Computer Software	Web Development	Total
Cost			
At 1 April 2022	24,041	86,213	110,254
Additions	3,730	17,467	21,197
At 31 March 2023	<u>27,771</u>	<u>103,680</u>	<u>131,451</u>
Depreciation			
At 1 April 2022	15,823	77,770	93,593
Charge for the year	4,951	7,020	11,971
At 31 March 2023	<u>20,774</u>	<u>84,790</u>	<u>105,564</u>
Net Book Value			
At 31 March 2023	<u>6,997</u>	<u>18,890</u>	<u>25,887</u>
At 31 March 2022	<u>8,218</u>	<u>8,443</u>	<u>16,661</u>

6. TANGIBLE FIXED ASSET

	Computer Equipment
Cost	
At 1 April 2022	15,027
Additions	5,420
At 31 March 2023	<u>20,447</u>
Depreciation	
At 1 April 2022	12,943
Charge for the year	1,656
At 31 March 2023	<u>14,599</u>
Net Book Value	
At 31 March 2023	<u>5,848</u>
At 31 March 2022	<u>2,084</u>

CHARITY RETAIL ASSOCIATION
(A company limited by guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

7. DEBTORS

	2023	2022
	£	£
Due within one year		
Trade debtors	307,072	274,497
Other debtors	72,383	77,595
	<u>379,455</u>	<u>352,092</u>

8. CREDITORS:
Amounts falling due within one year

	2023	2022
	£	£
Trade creditors	798	8,899
VAT liability	84,102	88,418
Corporation tax	683	242
Other creditors	516,744	501,828
	<u>602,327</u>	<u>599,387</u>

Other creditors include deferred income of £492,309 (2022 - £495,628).

9. COMPANY STATUS

On 22 October 2015, the Association of Charity Shops formally changed its name, at Companies House, to the Charity Retail Association, which was incorporated as a company limited by guarantee no. 03709512 on February 8, 1999 and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £10 towards the assets of the company in the event of liquidation.

10. RESERVES

	General Fund
	£
At 1 April 2022	420,397
Surplus for the financial year	<u>7,037</u>
At 31 March 2023	<u>427,434</u>