SROI Value Map (v11)

Stage 1

Stage 2

Who and how	many?	A <u>t wha</u>	at cost?		What changes?		Ho <u>w</u> r	nuch?		How long	g?	Ho	w valuable	?	How mu	uch ca <u>us</u>	ed by the ac	ivity?	Still material?						
Staliabali				Outputs	Outcomes			ch	Amount of change per	Duration of		Express the relative importance (value) of the outcome			e Displac	ac Drop	Impact	Calculating Social Return							
Stakehold	lers	int	Juts		Outcome description	,	Quantity (scal	sta	akeholder (depth)	outcomes	omes start	Weighting	Valuation approach (monetary)	Monetary valuation	ight %	6 %	ion %	off %	calculation	Discour	nt rate	0		_	
Who do we have an effect on?		What will/did they	Financial value (for				Number of people		escribe the iverage	(in vears)	he outcome	D How important is this outcome		How important is the outcome	What will happen/	What activity	/ else	Does the utcom	Number of people (quantity) times						
Who has an effect on us?	How many in group?	invest and how much (money, time)?	the total population for the accounting period)	Summary of activity in numbers.	What is the change experienced by stakeholders?	Sample	experienci ng described outcome.	Pro-rata am c	Ŭ	does the outcome Peric	tv or in the			to stakeholders (expressed in monetary terms)?	what would have	t id you displace	ted to	e drop off in future	value, less deadweight, displacement and attribution	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5
								,	(or to be				relative		happen	۱	Ŭ	years?							
Staff		26,800 Time	(incl.	10,178	More empathy		331	- 1 -	1.69			4.34	CO 1 41	£5,065.33	37%			50%	£8,564,856	8,564,856	4,282,428	2,141,214	0	0	0
					Feeling that I am 'giving back' to others		516 430	,	2.08 2.09			4.42	£9,141	£6,329.86 £6,331.40	36%	6 35% 6 35%		50% 50%	£20,348,957 £15.646.614	20,348,957 15.646.614	10,174,479 7,823,307	5,087,239 3.911.654	0	0	2
	26,800				Feeling that I am 'giving back' to the planet More self-confidence		279	1	2.09			4.40		£4,757.30	43%			50%	£6,238,040	6,238,040	3,119,020	-1- 1	0	0	
			in cost of shops)		Feeling adequately compensated financially for work	940	341	1	0.23			4.43		£629.90	43%	6 35%		50%	£1,562,241	1,562,241	781,121	1,559,510	0	0	
					Feeling more distress (from H&S concerns)		168	4 789	-0.45			3.96		-£1.214.60	26%	6 35%	6 40%	50%	-£1,668,477	-1.668.477	-834.238	0	0	0	
					Feeling part of a community	\neg	464	.,, 05	2.06	1127 1 61164 61 6		4.22		£5.991.18	35%	6 35%	6 46%	50%	£18,257,991	18,257,991	9,128,996	0	0	0	2
					More financial choice and independence		173	4,932	0.92			4.41		£2,787.72	45%	6 35%		50%	£2,451,206	2,451,206	1,225,603	0	0	0	2
		Time			More empathy		110		1.96		,	4.18		£7,269.66	42%			50%	£40,626,048	40,626,048	20,313,024	10,156,512	0	0	2
		ave days/wk = 1.30 min wage =			Feeling that I am 'giving back' to others		401	1	2.12		,	4.32	£11.466	£8,103.68	43%			50%	£189,565,785	189,565,785	94,782,893	0	0	0	0
Volunteers			2 <u>£922,927,479</u>		Feeling that I am 'giving back' to the planet		203	61.559	1.97			4.28	,	£7,467.76	41%	6 35%	6 55%	50%	£78,793,233	78,793,233	39,396,617	19.698.308	0	0	0
					More self-confidence		13	53,371	2.21			4.43		£8,676.63	35%			50%	£92,123,307	92,123,307	46,061,654	23,030,827	0	0	0
	186,800				Feeling adequately compensated financially for work			3,942	0.54		,	4.27		£2.037.57	19%			50%	£2.803.792	2,803,792	1,401,896	0	0	0	0
					Feeling less distress (from H&S concerns)			11.523	1.18	1.46 Period of a	activity	4.54		£4,761,99	30%	6 35%	6 44%	50%	£14.058.886	14.058.886	7.029.443	0	0	0	0
					Feeling part of a community		337	102,194	2.21	1.93 Period of a	activity	4.19		£8,205.82	41%	6 35%	6 48%	50%	£168,025,377	168,025,377	84,012,689	0	0	0	2
					More financial choice and independence		25	7,581	1.96	1.66 Period of a	activity	4.26		£7,396.16	50%	6 35%	6 59%	50%	£7,526,823	7,526,823	3,763,411	0	0	0	D
Customers	21 660 220				Feeling that I am 'giving back' to others		285	13,816,015	1.86	1.52 Period of a	activity	4.32	£6,651	£4,119.66	38%	6 35%	6 49%	70%	£11,780,259,845	11,780,259,845	3,534,077,953	0	0	0	D
		69,330 Spend			Feeling that I am 'giving back' to the planet		278	13,476,675	2.05	1.79 Period of a	activity	4.47		£3,874.28	43%	6 35%	6 55%	70%	£8,686,971,240	8,686,971,240	2,606,091,372	0	0	0	D
			(incl.		Feeling part of a community		143	6,932,246	1.93	1.70 Period of a	activity	3.69		£3,523.54	41%	6 35%	6 56%	70%	£4,161,595,844	4,161,595,844	1,248,478,753	0	0	0	D
	21,009,330		in cost of shops)	as above	More financial choice and independence	447	142	6,883,769	1.94	1.67 Period of a	activity	3.98		£3,576.39	42%	6 35%	6 56%	70%	£4,131,939,398	4,131,939,398	1,239,581,820	0	0	0	D
					Excitement from the shopping experience		207	10,034,790	2.13	1.41 Period of a	activity	4.01		£3,634.34	40%	6 35%	6 43%	70%	£8,149,403,281	8,149,403,281	2,444,820,984	0	0	0	D
					Feeling that charity shop staff meet me with friendliness and compassion		154	7,465,496	2.09	1.58 Period of a	activity	4.08		£4,039.49	30%	6 35%	6 36%	70%	£8,743,082,914	8,743,082,914	2,622,924,874	0	0	0	D
Donors	25,090,803 _م			,121,055 as above	Feeling that I am 'giving back' to others	274	177	16,208,292	1.80	1.52 Period of a	activity	4.22	£6,439	£3,860.78	46%	6 35%	6 54%	90%	£10,145,951,462	10,145,951,462	1,014,595,146	0	0	0	D
					Feeling that I am 'giving back' to the planet		141	12,911,690	1.93	1.66 Period of a	activity	4.39		£3,756.07	50%	6 35%	61%	90%	£6,171,357,385	6,171,357,385	617,135,739	0	0	0	D
					Feeling part of a community		71	6,501,631	1.68	1.49 Period of a	activity	3.47		£3,177.15	49%	6 35%	60%	90%	£2,759,520,003	2,759,520,003	275,952,000	0	0	0	D
		Ave donation (price) pa =	£7,892,121,055		More financial choice and independence		2/4 2	2,472,451	1.59	1.84 Period of a	activity	3.88		£3,556.88	49%	6 35%	63%	90%	£1,093,231,768	1,093,231,768	109,323,177	0	0	0	D
		314.54			Excitement from the shopping experience			3,021,885	1.64		,	4.07		£3,729.17	29%	6 35%	6 52%	90%	£2,510,559,008	2,510,559,008	251,055,901	0	0	0	0
					Feeling that charity shop staff meet me with friendliness and compassion		61	5,585,908	1.87	1.46 Period of a	activity	3.63		£3,324.51	22%	6 35%	6 33%	90%	£6,348,992,330	6,348,992,330	634,899,233	0	0	0	0
Charities		Cost of shops	£1,437,381,943	as above										£0.00					£0						

Total £10,252,430,477

Total £75,347,789,157

Stage 4

£75,347,789,157 £16,931,399,292 £65,585,264

£0 YR 0 only

Present value of each year Total Present Value (PV) Net Present Value (PV minus the investment) Social Return (Value per amount invested)

ſ	75,347,789,157	16,358,839,895	61,224,545	0	C	0	
						91,767,853,598	£75,347,789,157
						81,515,423,121	£65,095,358,680
						8.95	£7.35

£0

£0